



# vari®

## Capabilities Statement

### Overview

We are Vari®, creators of the VariDesk®, but we offer so much more than that. We're a workspace innovation company offering a complete line of flexible office furniture, including sit-stand desks, tables, seating, accessories, and moveable partitions. Our solutions flex as your organization grows and changes, so it's easy to make adjustments to your workspace. Not only do we help organizations maximize their space at an efficient price, our products help improve employee collaboration, productivity, and well-being. Plus, whether your teams are at home or in the office, we have what you need to create safe workspaces anywhere.

### Contracts, Co-ops, and GPOs We Participate In



### Core Competencies

#### Services

- Free design/space planning
- Free shipping
- Free installation\*
- Project management
- Single point of contact
- Transparent pricing
- Special discount
- World-class customer service

#### Products

- Sit-Stand Converters
- Standing Mats
- Desks and Tables
- Monitor Arms
- Lighting and Power
- Seating
- Storage
- Panels and Acrylic Shields
- Modular Walls

Visit [vari.com](https://vari.com) or call your account manager.

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## Differentiators

**Flexible Workspace Solutions:** From panels and walls to full workstations, our products are easily reconfigured to meet your changing needs

**15-day Install:** We'll install your products within 15 days

**Easy Assembly:** Little-to-no assembly required

**Fast Shipping:** With multiple national distribution centers, most products deliver within 4-5 business days, plus global shipping coverage\*

**Hassle-Free Returns:** If you don't love our products, return them within 30 days

**Pricing:** By removing the middlemen, we are able to offer discounted, transparent pricing. We're also available through various co-ops and contracts, making it easy to purchase from us

**Complimentary Services:** We offer free space planning and free white glove delivery\*

**Certifications:** Our products meet the highest certifications, including being UL BIFMA Performance certified



**Whether you're retrofitting your existing office setup or completely redesigning your entire space, making your physical work environment as safe and productive as possible is easier than you may think.**

### Project:

University Health System purchased two new buildings they needed to furnish within their 3.2 million square foot business complex.

### Challenge:

UHS needed a flexible and adaptable solution that could help them address COVID-19 and provide the privacy needed for a healthcare company.

### Solution:

Vari provided a custom-designed workspace plan and furniture, which allowed UHS to meet the needs associated with their growth as a company.



LOCATION	INSTALLATION DATE	SPACE AVAILABLE	WORKSTATIONS	PRICE PER SQ.FT.
San Antonio, Texas	January 2021	Approx. 88,000 SF	488	\$33

\* Free delivery in the contiguous US. Free installation on qualifying orders in the contiguous US. See [vari.com/installation](http://vari.com/installation) for more details. | Availability subject to change  
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